

# CORE

PLUS CONSULT



## Company Profile 2022



# About us

## Who we are

COREPlus Consult Limited  
<http://coreplusconsult.com>

is a Research, Monitoring and Evaluation consulting firm that offers development solutions globally. We are experts in providing cutting-edge solutions to development organizations all over the world. We are registered under the Registrar of Companies Act, Cap 388 of the Zambian Laws, with Certificate No. 120-200-009-202; our Zambia Revenue Authority (ZRA) Taxpayers Identification Number (TPIN) is 2621600880 and 30992 is our Zambia Public Procurement Authority (ZPPA) number.

Everything we do revolves around people. People, we believe, are at the heart of development. Because of this conviction, the conceptualization and implementation of our projects are centred on people development. Our work aims to improve people's well-being and lives.

## Introduction





## Our Approach to Work

Our services are driven by the need to ensure that all processes and results are owned by those whom we serve; this is done to increase the potential for organizational change for our clients. We are adamant that any development process will benefit everyone equally; without regard to sex, ability/disability and age among others. All we do therefore reflect this fact from design to completion.

To be able to uphold this value, we aim to collaborate with our clients at every level of the development process to identify potential areas of inequity and design a customized program that includes all segments of the affected population. Aside from that, our approach is predicated on the assumption that successful program implementation is dependent on the systematic application of tried-and-true development analysis tools. To that end, we employ tried-and-true socioeconomic analytical tools to synthesize both primary and secondary data in a way that makes practical sense for decision-making at various levels.





Social Eco-Studies

## Our Vision

To be the leading firm of choice in Zambia and globally in Monitoring and Evaluation and Socio-Economic Studies, that consistently exceeds clients' expectations by 2030.

## Our Mission

To be the best and most successful company in the community development industry by providing superior and value-for-money program management services.

Research



## Why choose us?

We offer maximum value for Money Services We are efficient and Effective We deliver the best possible results for our clients We have a reliable pool of experienced professionals.

## Our Core Values

Transparency, accountability, inclusivity and equity define how we work, what we believe in, and what we strive for when it comes to development assistance. In addition to adhering to an acceptable work ethic, we aim to promote transparency and accountability in the use of development resources throughout the value chain of development actors – from the donor to the beneficiary. Other considerations of our values include



**Excellence:** We guarantee exceptional results by conducting our primary business professionally and effectively.

**Integrity:** We advocate for justice, honesty, and transparency in all commercial dealings.

**Professionalism and Partnership:** We create a fantastic environment for great partnerships and ensure that extraordinary professional services are delivered.

**Innovation:** We are constantly looking for new ways to complete our projects to achieve operational excellence.

**Mainstreaming of Core Values:** COREplus Consult is always looking for new and creative ways to ensure that all development core values are incorporated into project execution. As a result, we make certain that Gender, HIV/AIDS, Climate Change, and COVID-19 are all well integrated into our approaches.

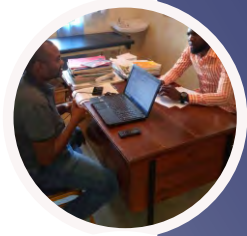
## About Us: COREplus Consult Limited

Company Registration	Vision, Mission and Values	Area of specialization
1. Company Registration	1. Vision	1. Monitoring and Evaluation
2. Business Plan Development	2. Mission	2. Socio-economic research
3. Tax Registration	3. Values	3. Survey design & management
4. Company Incorporation		4. Qualitative and Quantitative Data Collection
5. Company Licensing		5. Qualitative and Quantitative Data Analysis
6. Company Auditing		6. Social Impact Assessments
7. Company Secretarial Services		7. Market Research
8. Company Compliance		8. Data analysis and reporting
9. Company Advisory Services		9. Capacity Building in Programme Management and MEAL

## OUR COMPETENCIES

We are a team of Monitoring and Evaluation and Socio-Economists with Ph.D. and MSc. training and verifiable skills in Monitoring and Evaluation, Statistics, rural development planning, and socio-economic research. We primarily provide services in the following areas:

- Monitoring, Evaluation Accountability, and Learning (MEAL) systems development
- Socio-economic research
- Survey design & management
- Qualitative and Quantitative Data Collection
- Qualitative and Quantitative Data Analysis
- Social Impact Assessments
- Market Research
- Data analysis and reporting
- Capacity Building in Programme Management and MEAL



# Our Works

Assignment: Situation Analysis (SitAn) on Women and Children in Zambia.

Location: Zambia

Period: January to September 2021

COREPlus collaborated with the Centre for International Development and Training (CIDT) and through the Zambia Council for Social Development (ZCSD) to implement the GRZ-MDNP and UNICEF 2021 SitAn on Poverty, Education, Social Protection, Health & Maternal Health, Disability, etc. Our role was that of a national consultant. The assignment utilised more secondary and primary information qualitative information that was collected from an array of stakeholders including various government ministries ( MoH, MoE, MoA, MCDSS, the Council, District Administration and others). Other stakeholders included women, men, adolescents, youths and children with disabilities.



Assignment: Review of the 2019 – 2021 Strategic Plan.

Location: Zambia

Period: October to November 2021

The assignment reviewed 2015 to 2020 strategic plan; through the process, the identified successes, lessons learned, best practices, and challenges including what changed in the operating environment. Recommendations of best ideal strategies for inclusion in the new strategic plan were also drawn. The assignment made use of mainly secondary and primary data. The primary data collected was mainly qualitative.



Assignment: Skills for Energy in Southern Africa - SESA Programme Baseline Survey

Location: Zambia, Zimbabwe, Eswatini, Botswana, Namibia, and Angola

Period: August to October 2021



The Swedish/SADC-funded project implemented by ILO's major goal is to "increase the uptake of Renewable Energy, Energy Efficiency, and Regional Energy Integration interventions in Southern Africa, leading to a more sustainable and low-carbon energy mix" through skills development and the formation of Public-Private Development Partnerships in Zambia and the SADC.

COREPlus provided baseline services to ILO in this project. Our responsibilities included Proposal development, data collection tools development, Data collection using an ODK, Data Cleaning, Analysis and reporting and Presentation. In addition to ODK, a monkey survey was used to collect data.

## Our Clients

We take pride in offering cutting-edge, globally informed, and locally relevant advisory services to clients from a variety of backgrounds and operational scales. Among these are bilateral donor governments, recipient governments, multilateral agencies, parastatals, and international non-governmental organizations (NGOs). From inception, we have worked with donor organisations among them USAID, Sida, ILO, Ministry for Foreign Affairs of Finland, the EU and several others too numerous to mention. We have also worked with government institutions among them the Ministry of Water and Development, and Parastatals such as the Lusaka Water and Sewerage Company. Other than that, COREPlus has worked with renowned international development organisations including GIZ, World Vision Zambia, VSO, VVOB and several others. Civil Society organisations have not been left out either. The table below provides just a snapshot of some organisations that we have saved recently.

Assignment: Mid-Term Evaluation Social Behavioral Change (SBC) Quantitative Study

Location: Zambia (Ministry of Water Development Sanitation and Environmental Protection)

Period: October 2021- June 2022

This assignment was conducted in collaboration with a UK-based International Consultant. Our role was to collect quantitative data collection via Kobo Toolbox, clean the data, analyse it and provide the final report report



# Our Works

Assignment: Development of the Monitoring and Evaluation System  
Location: Zambia  
Period: June 2018 and February 2019,

Funded by the USAID Millennium Challenge Account, our firm was assigned a Local Consultant role for Hydroconseil, a French firm that was awarded the design and development of the Lusaka Water and Sewerage Monitoring and Evaluation system.

As local consultants, our responsibilities included developing indicators, data collection, and documentation of the M&E system. Other responsibilities included testing the developed M & E system and presentation of the findings

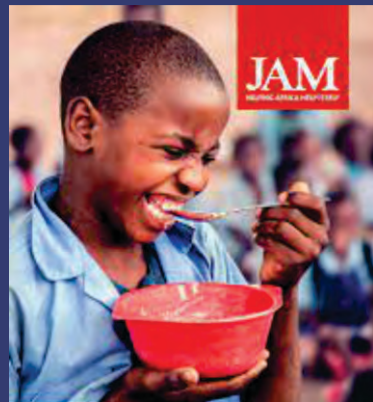


Assignment: Needs Assessment for Educational Intervention targeting Out Of School Adolescents In Zambia (OOSA).  
Location: Zambia ( Lusaka Province, Chirundu, Kafue, Lusaka and Rufunsa Districts)  
Period: Nov 2021 – Jan 2022



The objective of the study was to establish the need for a project specifically targeting out-of-school adolescents (grades 7 and 9) and helping them reintegrate into normal schools. The assignment targeted all Ministry of Education stakeholders including MoE, TEVETA, Open Learning Centers, ECZ & other stakeholders. Secondary and Primary data were collected. For primary data, qualitative and quantitative data were collected electronically.

Assignment: JAM South Sudan Baseline Study.  
Location: South Sudan (Jonglei, Northern Bahr el Ghazal and Warrap)  
Period: May to September 2021



The baseline covered current trends in nutrition, water and sanitation, health, education, and stunting of women and children in South Sudan. Our organisation developed the proposal, overall management of the consultancy and the client, report documentation, incorporating of comments and editing. Data were collected electronically Via ODK, Secondary and primary data were collected.

Assignment: Endline Evaluation (Community Action for Climate Change Project- CACCP).  
Location: Zambia ( Luapula Province).  
Period: March to April 19, 2020

CACCP was by VSO with its Mansa District MDLA. The the assignment determine to what activities were efficient, effective, sustainable and impactful. To achieve this objective both secondary and primary data were collected. For primary data, both qualitative and quantitative data were collected and analysed through NVIVVO and SPSS respectively.



implemented partner Land Alliance- objective of was to extent CACCP relevant,



Assignment: The Virtual Doctors Impact Evaluation:  
Location: Zambia & Malawi ( Eastern, Southern, Lusaka, Central, and Luapula Provinces)  
Period: March to June 2021

The Virtual Doctors care workers in Zambia impact evaluation for quantitative data were



provides Telemedicine Technology services to frontline Health and Malawi: The assignment was concerned with providing an the VDRs work in Zambia and Malawi. Primary qualitative and collected from 6 provinces for the assignment to be successful.



## Tecnology Capacity

COREPlus Consult is intimately familiar with data collection platforms such as Survey Gizmo, SurveyCTO, Open Data Kit (ODK), Kobo Collect Toolbox and many others.

We pride ourselves on collecting data from stakeholders electronically. Besides being efficient, we believe that electronic data collection can eliminate a lot of errors. To that end, we prefer collecting both quantitative and qualitative data electronically. Aside from that, all our staff members and associates are tech-savvy and able to use a wide range of research software among them STATA, SPSS, R, Epi Infor and NVIVVO among others. This knowledge enables us to collect any data at any particular time without any problems.





## Administrative Capacity

Our secretariat is located in the heart of Lusaka, Zambia, at Plot No. 2030, Mosi-O-Tunya Road, Woodlands. We do, however, have associate consultants scattered throughout the region. Our secretariat is well-equipped, with sufficient office space and office equipment. This gives the client the ability to adequately attend to any business needs, whether virtual or physical. Furthermore, we have a solid track record with many vendors, particularly in the transportation sector, which makes it simple to mobilize ourselves for fieldwork of any size at any time.



**CORE**  
PLUS CONSULT



**Social Eco-Studies  
Monitoring and Evaluation  
Strategic Plan  
Research**



# Our Staff and Associates

*Our staff and associate consultants are made up of highly passionate and enthusiastic individuals whose contributions go above and beyond the call of duty; rather it is more of a responsibility for them. This unique approach to work has enabled us to complete uncountable complex assignments from inception.*

*Some of our staff and associates include experts in the following fields*

- ü Seasoned M & E practitioners,*
- ü Social Scientist/Economists/Social Workers/Gender and Development,*
- ü Medical Practitioners/ Sexual Reproductive Health Rights /Psychologists, Public Health HIV/AIDS, Mental Health and other*
- ü Statisticians/Demographers,*
- ü Human Resource,*
- ü Agriculturalists/Livelihoods/, Acquireculrists and*
- ü IT specialists among Many others.*

*Additionally, we have over 100 experienced data experts and technical assistants spread across all the provinces of the country. This enables us to quickly mobilize for fieldwork once requested. This combination of experts in various thematic areas and data experts provides a distinct advantage over others.*



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# Pacra Registration

CF45  
(Regulation 46)  
Companies Registration No. 120200009202  
Serial No. 1154337



SCANNED VIEW  
ON THE REGISTRATION SYSTEM



Republic Of Zambia

The Companies Act, 2017

(Act No. 10 of 2017)

The Companies (Prescribed Forms) Regulations, 2018

(Section 14)

## CERTIFICATE OF INCORPORATION COMPANY LIMITED BY SHARES

This is to certify that **CORE PLUS CONSULT LIMITED** is on and from the **28th** day of **October 2020** incorporated as a **COMPANY LIMITED BY SHARES**.

Given under my hand and seal at Lusaka, Zambia, this **28th** day of **October 2020**.



P.C. Chilufya  
Assistant Registrar of Companies

For further details relating to this business visit  
<http://www.pacra.org.zm>

# ZRA Tax Clearance



## General Tax Clearance Certificate

**TPIN:** 2621600880

**Jurisdiction:** ISMTO Lusaka Province

**Trading Name:** CORE PLUS CONSULT LIMITED

**Taxpayer Name:** CORE PLUS CONSULT LIMITED

**Physical Address:** 18003M/18004M OFF TOKYO ROAD CHALALA  
PUZANJI AREA Lusaka



**Province:** LUSAKA PROVINCE

**Email:** BRUNO.MTONGA@GMAIL.COM

**Contact Number:** 0977151515

**Date:** 03/05/2021

**Certificate Number:** 2197967068

Dear Sir/Madam

### RE: TAX CLEARANCE CERTIFICATE FOR CORE PLUS CONSULT LIMITED - SECTION 81B (CAP 323)

This is to certify that CORE PLUS CONSULT LIMITED trading as CORE PLUS CONSULT LIMITED with TPIN 2621600880 is duly registered for tax purposes.

In addition, this tax clearance certificate has been issued to CORE PLUS CONSULT LIMITED trading as CORE PLUS CONSULT LIMITED pursuant to section 81 B of the Income Tax Act (CAP 323).

This certificate is valid up to 30/09/2021.

Accordingly, in terms of section 81 B of the Income Tax Act, for the duration of this certificate, the above named is free to conduct business in line with the trading license held.

Please note that any established act of non-compliance with the provisions of the Income Tax Act shall invalidate this Certificate.

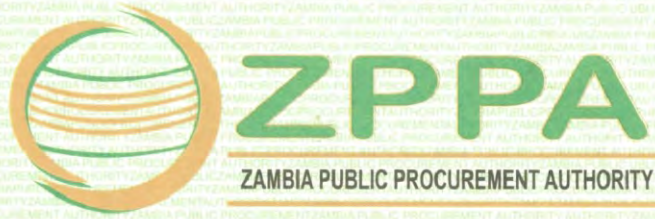
Yours Faithfully,

Moses Shuko  
Commissioner - Domestic Taxes  
Zambia Revenue Authority

**NOTE: This notice has been issued for and on behalf of the Commissioner General**

Zambia Revenue Authority Domestic Taxes Division  
Enquiries Email: [advice@zra.org.zm](mailto:advice@zra.org.zm) Website: [www.zra.org.zm](http://www.zra.org.zm)  
ZRA National Call Center: 4111  
Revenue House - P.O.BOX 35710, Lusaka

# ZPPA Registration



Welcome to the e-Tendering Platform  
This is your registration information as at 19/03/2021

Supplier details	
Organisation name	CORE PLUS CONSULT LIMITED
Company Registration Number	120200009202
Tax Payer's Identification Number	2621600880
ZPPA Registration Number	30992
Company type	Local Company
Address	PLOT NO.18003M/18004M TOKYO ROAD, CHALALA.
Postal code	10101
City	LUSAKA
Country	Zambia
Phone Number	0977151515
Shareholders	
CEEC category	Citizen Owned
Valid Until	19/03/2022

You have registered in accordance with the Tender Regulations (Public Procurement Act No 12 of 2008) of the laws of Zambia to supply Goods and Services to Public Institutions in the following categories:

#### Areas of Interest

- 44000000-Office Equipment and Accessories and Supplies
- 23152102-Stationary separation equipment or parts or screens
- 23153028-Stationary jaw
- 44102912-Cleaning solutions for office equipment
- 49201503-Stationary bicycles
- 60106201-Agriculture teaching aids or materials
- 70142010-Crop cleaning services
- 71131410-Pipeline cleaning services
- 72102703-Floor cleaning services
- 76111501-Building cleaning services
- 76111504-Window or window blind cleaning services
- 76111505-Fabric and furniture cleaning services
- 76121503-Street cleaning services
- 78141503-Transportation industry tariff comparison or freight audit services
- 86101715-Road or rail transportation vocational training services
- 93131602-Emergency food supply services
- 93131604-Food or agriculture organization services

# CORE

PLUSCONSULT

## Project Management Consulting

Social Eco-Studies  
Monitoring and Evaluation  
Strategic Plan  
Research



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